Kerio Win Route Firewall 6





A COMPREHENSIVE FIREWALL/VPN FOR SMALL BUSINESSES

Kerio WinRoute Firewall is an integrated firewall, VPN Server, anti-virus gateway and content filter solution that provides comprehensive security for all the needs of small and medium sized businesses. Its powerful user management allows for every user

or user group to have an individual network access policy. Certified by ICSA Labs in the Corporate Firewall category, Kerio WinRoute Firewall provides detailed rule definition for stateful inspection of all outgoing and incoming Internet traffic.

TOP PRODUCT BENEFITS

Comprehensive Firewall and VPN Security

By providing a fully integrated solution with firewall, VPN Server, anti-virus and content filtering, small and medium sized businesses can solve their Internet Security issues with a single, comprehensive solution.

ICSA Labs Certification

Kerio WinRoute Firewall has achieved the same level of security certification as the top selling enterprise firewall solutions. www.icsalabs.com

Content Filtering

Filter out potentially dangerous executable files, block pop-up windows and peer-to-peer networks.

User-specific policy enforcement

Administrators can specify an individual network access policy for each user or user group.

Easy, Flexible Deployment

The traffic policy wizard configures in minutes. Deploy in networks of all sizes and locations with support for DSL, cable modems, satellite, dial-up or wireless Internet. Active Directory support allows firewall to seamlessly integrate into Windows networks.

Remote Administration and Monitoring

Securely manage all settings and security policies remotely. Get alerts, statistical graphs, and detailed traffic histograms for users or the entire network.

FEATURES AT A GLANCE

Technology	Feature/Benefit	Standard Edition	McAfee Edition	
Kerio WinRoute Firewall	Comprehensive network firewall with detailed rule definition to perform stateful inspection and protocol inspection of all outgoing and incoming Internet traffic	•	•	
Kerio VPN	Built-in SSL-based VPN server works in both client-to-server and server-to-server modes for branch offices and remote workers to securely connect to the corporate LAN	•	•	
Content Filter	Filters out potentially dangerous or undesired files from peer-to-peer (P2P) networks, HTTP ActiveX and JavaScript content on the Web, and FTP servers	•	•	
Surf Protection	Prevents users from browsing inappropriate content and generates reports on user browsing patterns (requires optional ISS Orange Web Filter)	•	•	
Anti-virus	Choice of Anti-Virus control with support for for Alwil, Eset, Computer Associates, Grisoft, Sophos and Symantec plug-ins	•	_	
	Integrated virus filtering with McAfee built-in for automated virus database updates and no-nonsense configuration	_	•	

SYSTEM REQUIREMENTS

Component	Requirement	Recommendation		
Operating System	Windows 2000/XP/2003	Windows XP Professional		
Processor	500 MHz, Pentium III or equivalent	Pentium 4 or equivalent		
Memory	256 megabytes (MB) of RAM	1 GB of RAM		
HDD	20 MB hard disk drive (HDD) for install, additional space for logging and cache	20 MB hard disk drive (HDD) for install, additional space for logging and cache		
Networking	2 network interfaces (e.g. ethernet, dial-up)	2 network interfaces		
VPN Client	500 MHz PIII, 128 MB RAM, 5 MB HDD, Windows 2000/XP/2003	500 MHz PIII, 128 MB RAM, 5 MB HDD, Windows 2000/XP/2003		



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RESOURCES FOR PARTNERS

Sales/Marketing Support

Phone: +1 (408) 496-4500 Email: sales@kerio.com Fax: +1 (408) 496-6902

Technical Support

Email: partner_support@kerio.com Phone: +1 (408) 496-4500

Monday–Friday PST (GMT-8), Hours: 8 a.m. – 5 p.m.

Knowledgebase: http://support.kerio.com/

SALES OBJECTION HANDLING

Topic	Question	Response		
Company	I haven't heard of Kerio, who are they?	Founded in 2001, Kerio Technologies, Inc. is a major provider of Internet security software for small to medium sized networks, specializing in network and desktop firewalls and secure workgroup messaging systems.		
Configuration & Compatibility	Yes. Kerio WinRoute Firewall provides integration to authenticat both NT domains and Active Directory domains.			
	Can it support IP Telephony?	Yes. Kerio WinRoute Firewalls supports various VoIP-based hardware or software such as Cisco IP Phone 7960, IP SoftPhone, SIP Proxy Server, etc. It supports H.323, SIP, and Cisco SCCP protocols.		
Administration	Can administration be done remotely?	Yes. The Administration Console can connect remotely to one or more Kerio WinRoute Firewalls.		
	Does VPN cost extra?	No. The Kerio VPN client software is included at no charge. VPN clients that connect through the firewall are counted against the total number of users licensed.		
Security	Which VPN protocols do you support?	Kerio's VPN uses standard encryption algorithms – SSL for the control channel (TCP) and Blowfish for the data transport (UDP).		
	What does the ISS Orange Web Filter do?	The ISS Orange Web Filter is the largest web content database with more than 4 billion pages scanned and 20 million URLs organized into 58 categories. Internet access policies can easily be enforced by allowing or blocking these categories.		
	Which protocols are scanned for viruses?	Using McAfee's award winning virus scanner or one of several plug-ins, Kerio WinRoute Firewall scans all inbound and outbound HTTP, FTP, SMTP, and POP3 traffic that passes through the firewall.		

PRICING AND LICENSING GUIDELINES

License Model – A base license for the product, which includes 10 users, must first be purchased before selecting the appropriate add-on licenses. A McAfee add-on license requires a McAfee base license and vice versa.

	Kerio WinRoute Firewall		Kerio WinRoute Firewall w/ McAfee		ISS Orange Web Filter		
License	Part No.	MSRP	Part No.	MSRP	Part No.	MSRP	
10 BASE	K506FS1	\$399	K516FS1	\$499	K526FS1	\$249	
5 Add-on	K506FS2	\$89	K516FS2	\$139	K526FS2	\$109	
20 Add-on	K506FS3	\$199	K516FS3	\$399	K526FS3	\$369	
100 Add-on	K506FS4	\$599	K516FS4	\$1199	K526FS4	\$1499	
250 Add-on	K506FS5	\$849	K516FS5	\$2099	K526FS5	\$2999	
1000 Add-on	K506FS6	\$1999	K516FS6	\$5999	K526FS6	\$8999	
Government/Education Pricing							
10 BASE	K506FE1	\$299	K516FE1	\$389	K526FE1	\$165	
5 Add-on	K506FE2	\$66	K516FE2	\$109	K526FE2	\$75	
20 Add-on	K506FE3	\$149	K516FE3	\$309	K526FE3	\$235	
100 Add-on	K506FE4	\$449	K516FE4	\$959	K526FE4	\$900	
250 Add-on	K506FE5	\$636	K516FE5	\$1679	K526FE5	\$1690	
1000 Add-on	K506FE6	\$1426	K516FE6	\$4799	K526FE6	\$4500	



